



WINTER 2025 Merchandising Program Guide

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What Guides Us





Corporate Vision

To be the preferred source of adult use cannabis.



Mission Statement

To provide customers with a retail experience that exceeds their expectations, foster an internal culture of engagement and wellness, and create value for all stakeholders.



Strategic Pillars

Business Results: To become a key contributor to PEI's general revenue through business excellence and the continuous improvement in operational effectiveness and efficiency.

Customer Experience: To achieve and maintain high levels of customer satisfaction through sales channel accessibility, technical innovation, merchandising value, and high responsiveness to customer preferences.

Corporate Social Responsibility: To be an excellent corporate citizen with high brand equity achieved through the promotion of responsible cannabis consumption, ongoing stakeholder engagement, and internal CSR campaigns.

People & Culture: To foster a high-performing, customer-focused culture of engaged employees through open communication, learning & development, safe work environments, and overall wellness.

Corporate Values

	Teamwork	Always succeeding together.					
>	Passion	Having fun going the extra mile.					
	Accountability	Reliably delivering on our commitments					
	Education	Continuously learning.					
	Empathy	Everyone is important.					

Application Process



Please complete the Merchandising Program Application Form which was provided to you via email for Periods 10-12. Please see application submission deadlines below.

Please email your completed application form to cmacdonald@peicannabiscorp.com.

PEI Cannabis will review all applications and provide Program Approval Notification via email.

Note: Current inventory and lead times for product delivery should be taken into consideration when submitting the Merchandising Program Application Form, to ensure sufficient stock is available to maximize the benefit of the program.

PEI Cannabis does encourage partners to book programs for all 3 periods to maximize exposure and ROI.

MERCHANDISING PROGRAM TIMELINES										
Period	Program Dates	Total Days	Total Weeks							
10	January 3 – February 3	32	4 + 4 days							
11	February 4 – March 3	28	4							
12	March 4 – March 31	28	4							

DELIVERY OF MERCHANDISING MATERIALS

Materials must be delivered directly to stores (view store locations on page 31 or on our website: peicannabiscorp.com/contact).

OFFICIAL PROGRAM SUBMISSION DEADLINES

All programs will need to be submitted for approval by the below dates for the program to run during the selected period.

It is important to note that once an application has been submitted and approved, there are key dates to ensuring the Program will be successfully displayed in market.

OFFICIAL PROGRAM SUBMISSION DEADLINES										
Period	App Submission Deadline	Static Rendering/ Digital Mock Due	Store Arrival Deadline Merch Assets							
10	November 20	December 16	January 2							
11	November 20	January 15	February 3							
12	November 20	February 14	March 3							

Sk

Installation instructions on following page

DIGITAL MOCKS AND RENDERINGS

Upon approval of submitted programs it is mandatory that a digital mock or static rendering of all assets be submitted to cmacdonald@peicannabiscorp.com by the due dates provided on page 3.

These renderings will be used as the primary review tool for PEI Cannabis. Digital renderings are accepted in the below formats:

- Power Point
- PDF
- JPG

Below is an example of a Digital Mock-up for an approved Platinum Program.



Stanchion sign





At cash easel 8.5" x 6" H Skyway Kush empty packaging completes the at cash easel displayer.



Merchandising Guidelines



Merchandising encompasses the way a product is presented to customers through display, pricing, promotion and education. At PEI Cannabis, it is important that our merchandising messaging be aligned with both our business goals and strategies and our supplier business goals and strategies, and be consistent across our retail and online platforms.

Commitments and Expectations

PEI Cannabis is committed to achieving mutually-beneficial partnerships with our suppliers and partners. Approved merchandising programs will benefit from:

On-time implementation of displays and other merchandising program materials;

- Tactful positioning of all retail area display opportunities; and
- Guaranteed visibility positioning of all Point of Sale (POS) materials.

To ensure the success of approved merchandising programs, PEI Cannabis:

• Expects that suppliers will forward static and digital merchandising materials in a timely fashion to ensure period-by-period execution is not delayed; and

• Commits to carrying sufficient inventory to ensure the mutual success of each merchandising program.

Mock Packaging (Educational Displays)

Mock Packaging (packaging without product inside; empty packaging or vanity packaging) is required for Educational Displays. Please send a sufficient amount of mock packaging for these display areas.

ASSET DELIVERY AND MANAGEMENT

All physical merchandising materials must be shipped/delivered directly to PEI Cannabis retail locations. PEI Cannabis retail site employees will not accept materials from unauthorized personnel.

Store addresses can be found here: peicannabiscorp.com/contact

Printing and shipping of all physical merchandising materials will be the responsibility of the supplier.

Please be advised that storage space in our 5 retail stores is limited. All physical merchandising material and mock packaging that is no longer required for Merchandising Displays will be stored for 30 days. If you have any material or mock packaging that is not needed for future in-store displays, please let us know at the beginning of the Period if you will be arranging to have them picked up or if you would prefer we dispose of them.

S	B
A	8

The Brand & Communications Manager and the Category Manager of Cannabis & Cannabis Accessories are available to meet with suppliers and agents to help maximize customer engagement in supplier products, and to determine programs to help develop and maximize merchandising strategies with PEI Cannabis.

Policies and Procedures

• PEI Cannabis looks for the following criteria when making its Merchandising selections:

- Number of Periods applied for (i.e. one, two, or three)
- Demonstrated Creativity and Appeal of Content
- Inventory Availability and Replenishment Rates
- Alignment between Proposed SKUs and Depletion Priorities
- Past Participation in the Program

• Only PEI Cannabis-approved merchandising programs will be implemented either in-store or online.

• PEI Cannabis retail and online staff are not authorized to implement any merchandising program that is not approved by PEI Cannabis head office.

• PEI Cannabis values its business relationships with its suppliers. We implement a schedule of planned merchandising themes each year that suppliers are welcome to participate in and we are always interested in discussing customized merchandising programs.

PLEASE NOTE: Inactive suppliers (suppliers who currently do not have inventory and have not had any inventory with PEI Cannabis for at least 3 months) are not eligible to participate in merchandise programming.

Promotional Guidelines

Agents/Suppliers have the opportunity to purchase advertising space in our PEI Cannabis retail stores and online that meets the following guidelines:

Prohibited Promotion

The following types of promotion of cannabis products, accessories and services are prohibited:

- promotion in any manner that could reasonably appeal to a young person;
- the use of testimonials or endorsements in any manner;
- depictions of real or fictional characters;

• the use of brand elements relating that brand element to a positive or negative emotion or a way of life (including glamour, recreation, excitement, risk or daring).

Merchandising Guidelines



- a promotion that includes false, misleading or deceptive information;
- a promotional activity based on inducements is not permitted under any circumstance. This means busi-

nesses cannot run lotteries, games or contests, or offer any products / accessories / services to consumers at no cost, where the goal is to induce purchases of cannabis or cannabis accessories.

Permitted Promotion

Cannabis products and cannabis accessories can only be promoted if the following requirements are satisfied: • The person promoting must be authorized to produce, sell or distribute cannabis

- Anyone authorized to produce, sell or distribute cannabis or cannabis accessories, can promote by means of informational promotion:
- the communication is addressed to someone 19 years or older and is identified by name;
- the promotion is done in a place where young persons are not permitted;
- the person responsible for the content has taken reasonable steps to ensure that young people cannot access the content;
- Promotion located at a point of sale is permitted, but may only indicate product availability and/or price
- Cannabis or cannabis accessories can be promoted by displaying a brand element on a thing that is not cannabis or a cannabis accessory, other than on:
- a thing associated with young persons;
- a thing associated with a way of life (glamour, recreation, excitement, risk or daring)

Payment Terms

- Invoices will be issued to Suppliers upon program completion.
- Net 30 days or n/30: Payment in full is due 30 days after the date of the invoice.
- If you require a PO number for invoicing purposes, you must provide the PO number when you are given formal notice that your merchandise program application submission has been approved.

• Please email arcannabispeicmc@peicannabiscorp.com immediately if you have any invoice issues or concerns.

• If changes to your portfolio occur, please advise the brand and communications manager, so the changes can be made.

• PEI Cannabis may place your AR account on hold should your account become delinquent. No further promotional program participation will be allowed until the account is current.



Merchandising Programs

PEI Cannabis has a variety of exciting merchandising opportunities available in each of its 5 retail locations for its supplier partners to showcase and promote their brands and products.

Suppliers have discretion, contingent on the approval of PEI Cannabis management, to merchan dise their brands and products as they desire to ensure ongoing consistency with their evolving corporate objectives surrounding product and brand development. Bundled and stand-alone merchandising opportunities are segmented into various static and digital display options across twelve merchandising periods per annum.

Platinum

This package offers 360 degrees of in-store brand exposure. Included with the Platinum are four sniff jars, which are extremely popular with

our customers as they give them an opportunity to view and smell your products up close.

In Stores:

• A three-shelf lockable display cabinet in all 5 retail stores. See Appendix B for display dimensions.

• Showcased product displayed via two sniff jars and an interactive tablet at the base of the display cabinet.

• Two educational display cases - one in our flagship Charlottetown store and one in our new Stratford store. Each educational display case includes 2 sniff jars. See Appendix C for educational display dimensions.

NOTE: Mock packaging required for educational display case.

• Tier A (top shelf) product display space within our highly visible, At Cash Display Cabinets at each fulfillment terminal. See Appendix C for At Cash Display Cabinet dimensions.*

• One branded stanchion sign per store. See Appendix E for example.

Digital:

• Email Marketing – Provide us with a custom message and we will share it with our email subscribers via our monthly newsletter.

• One web banner on the home page of peicannabiscorp.com. See Appendix A for details.

• One "Featured Product" displayed on the home page of peicannabiscorp.com

• Quarterly post on PEI Cannabis social media platforms. See Appendix D for details.

Plus:

• An opportunity to participate in our Limited Edition Products Program online and in stores. See page 20 for more details.

• Price Reduction flat fee waived if also listing Price Reductions during the Period. See page 17 for Price Reduction details.

• PEI Cannabis Data Subscription Plan (DSP) fees waived. See page 21 for DSP details.

• An exclusive opportunity to engage directly with our valued staff and customers through

an In-Store Education Session held during peak business hours. Please contact Colin MacDonald, Brand & Communications Manager, at cmacdonald@peicannabiscorp.com for details and session arrangements.

*PLEASE NOTE: POS staging cabinets are administered at the discretion of PEI Cannabis retail teams based on merchandising priorities. Depending on size constraints, at-cash (POS) staging areas may, or, may not include supplier-provided fixtures.





All 5 Stores

P10, P11 or P12

Premium

Sk

This highly engaging package, which also includes sniff jars, will most certainly elevate your brand to the next level.

In Stores:

• A three-shelf lockable display cabinet in three of our retail stores (Charlottetown, Montague & Stratford). See Appendix B for display dimensions.

• Showcased product displayed via two sniff jars and an interactive tablet at the base of the display cabinet.

• Tier B (middle shelf) product display space within our highly visible, At Cash Display Cabinets at each fulfillment terminal. See Appendix C for At Cash Display Cabinet dimensions.*

• Two discover display cases - one in our flagship Charlottetown store and one in our new Stratford store. See Appendix C for Discover display dimensions.

• One branded stanchion sign per store. See Appendix E for example.

Digital:

• One web banner on the home page of peicannabiscorp.com. See Appendix A for details.

• One "Featured Product" displayed on the home page of peicannabiscorp.com

• Quarterly post on PEI Cannabis social media platforms. See Appendix D for details.

Plus:

• An opportunity to participate in our Limited-Edition Products Program online and in stores. See page 20 for more details.

• Price Reduction Program (PRP) flat fee waived if listing Price Reductions during the Period. See page 17 for PRP details.

• PEI Cannabis Data Subscription Plan (DSP) fees waived. See page 21 for DSP details.

• An exclusive opportunity to engage directly with our valued staff and customers through an In-Store Education Session held during peak business hours. Please contact Colin MacDonald, Brand & Communications Manager, at cmacdonald@peicannabiscorp.com for more details and session arrangements.





P10, P11 or P12 Charlottetown, Montague & Stratford

*PLEASE NOTE: POS staging cabinets are administered at the discretion of PEI Cannabis retail teams based on merchandising priorities. Depending on size constraints, at-cash (POS) staging areas may, or, may not include supplier-provided fixtures.

Studio



Offering an excellent opportunity to showcase your products, this package includes:

In Stores:

• A three-shelf lockable display cabinet. See Appendix B for display dimensions.

• Tier B (middle shelf) product display space within our highly visible, At Cash Display Cabinets at each fulfillment terminal. See Appendix C for At Cash Display Cabinet dimensions. *

Digital:

• One "Featured Product" displayed on the home page of peicannabiscorp.com (Studio-Gold subscribers only)

Plus:

• Price Reduction Program (PRP) flat fee waived if listing Price Reductions during the Period. See page 17 for PRP details.

• PEI Cannabis Data Subscription Plan (DSP) fees waived. See page 21 for DSP details.

• An exclusive opportunity to engage directly with our valued staff and customers through an In-Store Education Session held during peak business hours. Please contact Colin MacDonald, Brand & Communications Manager, at cmacdonald@peicannabiscorp.com for more details and session arrangements.

GOLD



P10, P11, or 12

Locations: Charlottetown Summerside, O'Leary & Stratford

SILVER



P10, P11, or P12

Locations: Charlottetown Summerside & Stratford



*PLEASE NOTE: POS staging cabinets are administered at the discretion of PEI Cannabis retail teams based on merchandising priorities. Depending on size constraints, at-cash (POS) staging areas may, or, may not include supplier-provided fixtures.



TBD/Period

P10, P11 or P12

Charlottetown & Summerside

Highlights of this package include the sniff jars and the tablets which allow our retail teams and our customers to learn more about your brand.

In Stores:

• Multiple tablets, 2 sniff jars and a glass display case. See Appendix C for display dimensions.

• Tier C (bottom shelf) product display space within our highly visible, At Cash Display Cabinets at each fulfillment terminal. See Appendix C for At Cash Display Cabinet dimensions.*

Plus:

• Price Reduction Program (PRP) flat fee waived if listing Price Reductions during the Period. See page 17 for PRP details.

• PEI Cannabis Data Subscription Plan (DSP) fees waived. See page 21 for DSP details.

• An exclusive opportunity to engage directly with our valued staff and customers through an In-Store Education Session held during peak business hours. Please contact Colin MacDonald, Brand & Communications Manager, at cmacdonald@peicannabiscorp.com for more details and session arrangements.

*PLEASE NOTE: POS staging cabinets are administered at the discretion of PEI Cannabis retail teams based on merchandising priorities. Depending on size constraints, at-cash (POS) staging areas may, or, may not include supplier-provided fixtures.

SPARK SOMETHING

Mock Packaging is required for the Educational Displays.

Discover

An opportunity to showcase your brands and products in eye catching glass display cases near our Platinum and Premium display cabinets.

In Stores:

• 1 glass display case. See Appendix C for display dimensions.

• Tier C (bottom shelf) product display space in our at cash display cabinets (NOTE: Stratford store not included). See Appendix C for at cash display cabinet dimensions. *

Plus:

• Price Reduction flat fee waived if also listing Price Reductions during the Period. See page 17 for Price Reduction details.

• PEI Cannabis Data Subscription Plan (DSP) fees waived. See page 21 for DSP details.

• An exclusive opportunity to engage directly with our valued staff and customers through an In-Store Education Session held during peak business hours. Please contact Colin MacDonald, Brand & Communications Manager, at cmacdonald@peicannabiscorp.com for more details and session arrangements.

*PLEASE NOTE: POS staging cabinets are administered at the discretion of PEI Cannabis retail teams based on merchandising priorities. Depending on size constraints, at-cash (POS) staging areas may, or, may not include supplier-provided fixtures.



GOLD

P10, P11, or P12

Locations: All 5 Stores

SILVER



P10, P11, or P12

Locations: Charlottetown, Montague & Stratford





Highly Visible Shelving (HVS)



Talk about prime real estate. The Highly Visible Shelving package consists of the following:

In Stores:

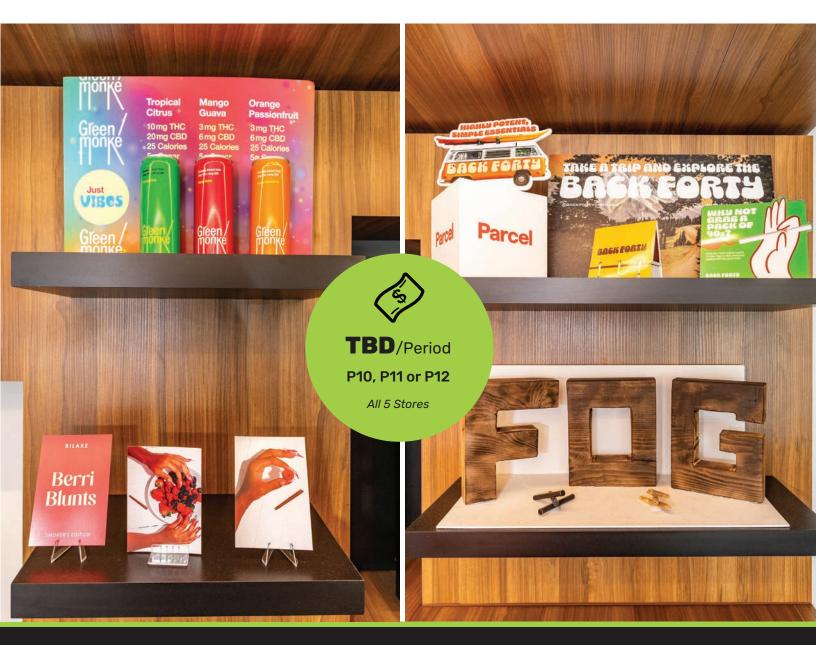
• 5 open wall shelves. One shelf per store. Shelves are mounted to a wall behind the POS locations in each of our 5 stores. Shelves can be easily viewed by customers. See Appendix C for shelf dimensions.

Plus:

• Price Reduction flat fee waived if also listing Price Reductions during the Period. See page 17 for Price Reduction details.

• PEI Cannabis Data Subscription Plan (DSP) fees waived. See page 15 for DSP details.

• An exclusive opportunity to engage directly with our valued staff and customers through an In-Store Education Session held during peak business hours. Please contact Colin MacDonald, Brand & Communications Manager, at cmacdonald@peicannabiscorp.com for more details and session arrangements.





Grab the customers attention by showcasing your brands on our huge and highly visible in-store digital screens.

In Stores:

• Two large screens per store.

• Digital Merchandising terms are one month in duration, can be static digital images (1-4 images), or, 15-30 seconds of interactive video content (no audio), and run in rotation with other content through PEI Cannabis's Content Management System (CMS).

Plus:

- Price Reduction flat fee waived if also listing Price Reductions during the Period. See page 17 for Price Reduction details.
- PEI Cannabis Data Subscription Plan (DSP) fees waived. See page 21 for DSP details.

• An exclusive opportunity to engage directly with our valued staff and customers through an In-Store Education Session held during peak business hours. Please contact Colin MacDonald, Brand & Communications Manager, at cmacdonald@peicannabiscorp.com for more details and session arrangements.

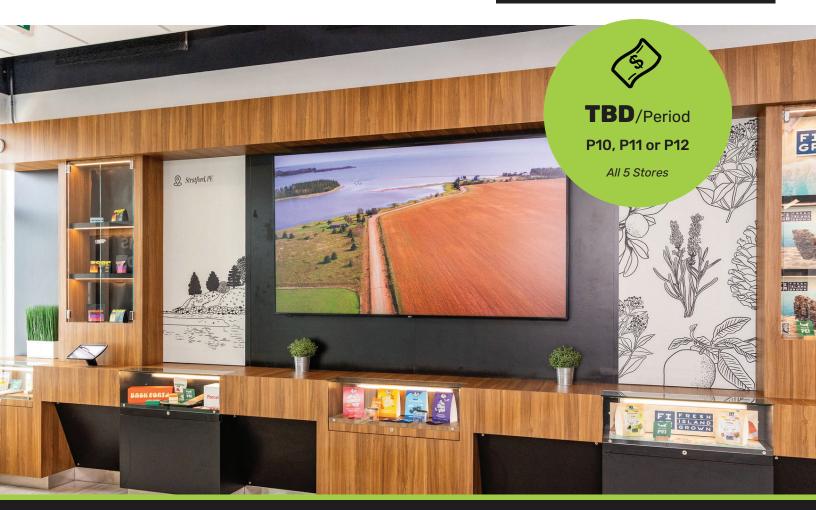
SPECIFICATIONS

Static Images:

1920 x 1080 pi xels. Files mu st be JPG format. Maximum files: 1-4 jpg images. Hori zontal.

Videos:

Size: 1920 x 1080 pixels. Files must be MP4 format. Maximum file size: 500 MB. Maximum duration: 15 – 30 seconds. No audio . Horizontal.





Price Reductions



Suppliers may apply for price reductions each Period. Please Note: Price reductions must be at least 15%.

Price reductions can be any of the following:

- Single Buy (Buy one SKU at a discounted price)
- Multi Buy (Buy multiples of one SKU at a discounted price)
- Mix and Match (Buy multiples of a variety of SKUs which all share the same regular price)

Price Reduction Guidelines:

- The amount of allowable Price Reductions and SKU types per supplier per Period is at the discretion of PEI Cannabis based on current merchandising and product depletion priorities.
- Once a Period has begun, the Price Reduction list is final. No additions or removals will be accepted.
- Price Reduction prices will be frozen for the duration of the Period.
- If a supplier wishes to continue a Price Reduction past a Period end date, they may do so. A Price Reduction can remain active for a maximum of 2 consecutive Periods.
- Multi-Buy and Mix & Match purchases may not exceed 30 grams of dried cannabis (or its equivalent).
- Price floors will be taken into consideration on any Multi-Buys'/Mix & Matches suppliers apply for.

Price Reduction Promotion:

- Each Period, Price Reductions will be displayed on the Price Reduction page of our website.
- Each Period, Price Reductions will be displayed in each store on large screens and multiple iPads.

Price Reduction participation costs to suppliers:

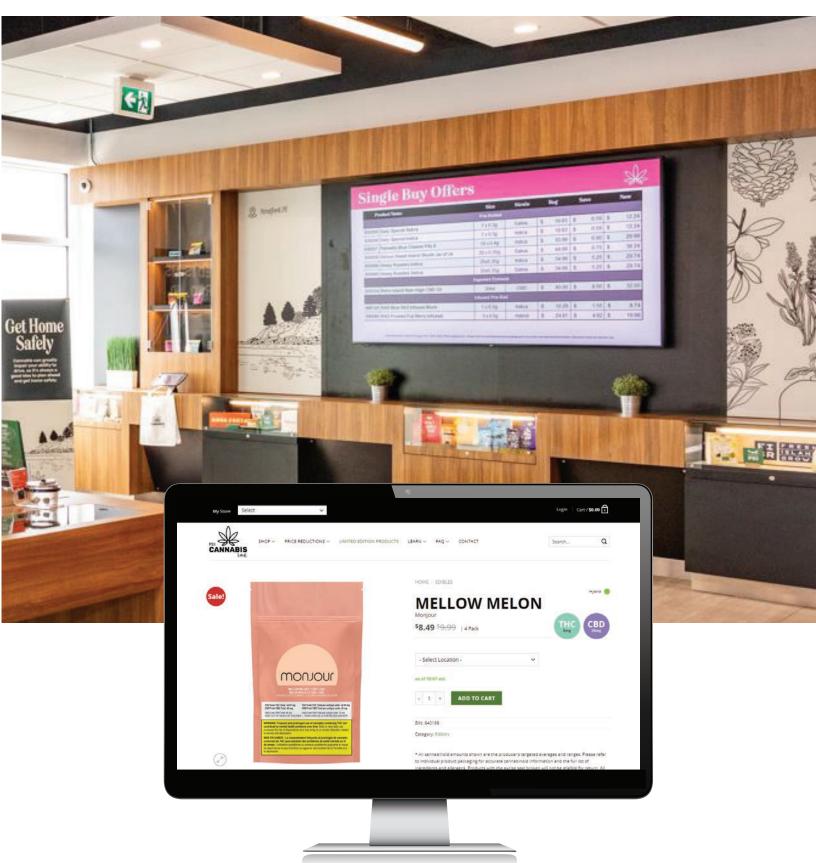
• There is a TBD flat fee per Period. Please note – the flat fee will be waived if the supplier is also participating on one of our 7 merchandising programs during the Period too.

• Suppliers will also be invoiced for the Price Reduction variance in the number of retail units sold based on the Price Reduction price variance. (See page 19 for example).





Price Reductions are displayed on our website and on large digital screens in all 5 stores.





Suppliers will also be invoiced for the Price Reduction variance in the number of retail units sold based on the Price Reduction price variance. Please see the following Period Billing example:

PR Calculation in Isolation													
Supplier	Product Name for SKU on Price Reduction	Size	i v	Before-Tax ∋tail	Price Reduction Before-Tax Retail		Reduction Before-Tax		Re	ore-Tax Price ducion avings	Units Sold During Period	Ch	ubtotal arge to pplier*
Supplier A	Pre-Roll X	1 x 0.5g	\$	6.00	\$	\$ 5.00		1.00	3000	\$	3,000		
Supplier B	Flower A	3.5g	\$	30.00	\$	25.00	\$	5.00	1000	\$	5,000		
Supplier C	Ingested Extract Z	25ml	\$	30.00	\$	28.00	\$	2.00	800	\$	1,600		

Multi Buy Calculation										
Supplier	Product Name for Supplier SKU on Bundling Multi Buy Size		Multi Buy Program	Regular Before-Tax Retail		fore-Tax Discount		Multi Buy Transactions	Subtotal Charge to Supplier	
Supplier A	Ingested Extract A	25ml	Buy 2 Save \$5.00	\$	25.00	\$	5.00	50	\$ 250.00	
Supplier B	Pre-Roll B	1x1g	Buy 3 Save \$10.00	\$	40.00	\$	10.00	60	\$ 600.00	

Merchandising Programming Purchased									
Supplier Program Cost Subtota									
Supplier A	Platinum - with PR*	\$5,000	\$5,000						
Supplier B	Discover - with PR*	\$500	\$500						
Supplier C	PR only	\$300	\$300						

*Price Reduction fees waived if subscribed to a Platinum, Premium, Studio, Discover, Educational, Highly Visible Shelving (HVS) or In-Store Digital program.

Total Charges for Merchandising Period Invoiced to Supplier										
Supplier		PR Fees		Merchandising Program Fees	Subtotal			HST		Total nvoice
Supplier A	\$	3,250	\$	5,000	\$	8,250	\$	1,237.50	\$	9,488
Supplier B	\$	5,600	\$	500	\$	6,100	\$	915.00	\$	7,015
Supplier C	\$	1,600	\$	300	\$	1,900	\$	285.00	\$	2,185

Sk

An opportunity to showcase two exclusive products outside of their main product portfolio. These products must be competitively priced to qualify as LEPs.

LEP Guidelines:

• LEP can be active for two consecutive periods only.

• Maximum of two SKUs. SKU types are at the discretion of PEI Cannabis based on current merchandising priorities.

• LEP prices will be frozen while SKU(s) are active as an LEP.

• Any unsold LEP inventory at the end of the Period(s) must be returned to the supplier. Suppliers will be charged back landed costs from their accounts payable account for this unsold inventory. (Please see page 7 in our Supplier Manual for full chargeback details. www.peicannabiscorp.com/pages/supplier

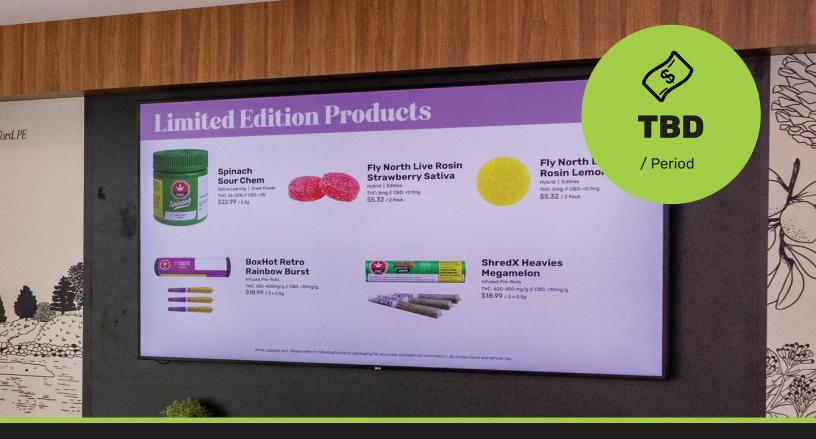
• If a supplier wishes to purchase or activate an LEP and have the LEP set up in our system, a product set-up application must be submitted to the Category Manager two (2) months ahead of the Period(s) the LEP will be running in.

LEP Promotion:

- LEPs will be displayed on a Limited Edition Products page of our website.
- LEPs will be displayed in each store on large screens, dynamic menu board screens, and multiple iPads.

LEP participation costs to suppliers:

• The cost for a maximum of two LEPs per Period is TBD. Please note – the TBD fee is waived if the supplier is a Platinum or Premium subscriber.



Data Subscription Plan

Sk

PEI Cannabis is pleased to offer active suppliers access to its fiscal 2024 Data Subscription Plan which provides valuable insights into sales performance and supply chain positioning for each supplier and their full suite of competitors.

In addition to the provision of sales data in raw format, a summarized dashboard is also provided that highlights overall category performance and trends. Further, an inventory report is provided with a 4-week rolling weeks-on-hand metric built in.

The fees associated with the DSP are TBD per supplier per merchandising period. These fees are waived with the purchase of any of our 7 merchandising programs (Platinum, Premium, Studio, Educational, Discover, HVS, and In Store Digital). PEI Cannabis reserves exclusive rights to sell and/or distribute its weekly data package, and suppliers are not authorized to re-sell or re-distribute the weekly data package without permission from PEI Cannabis.



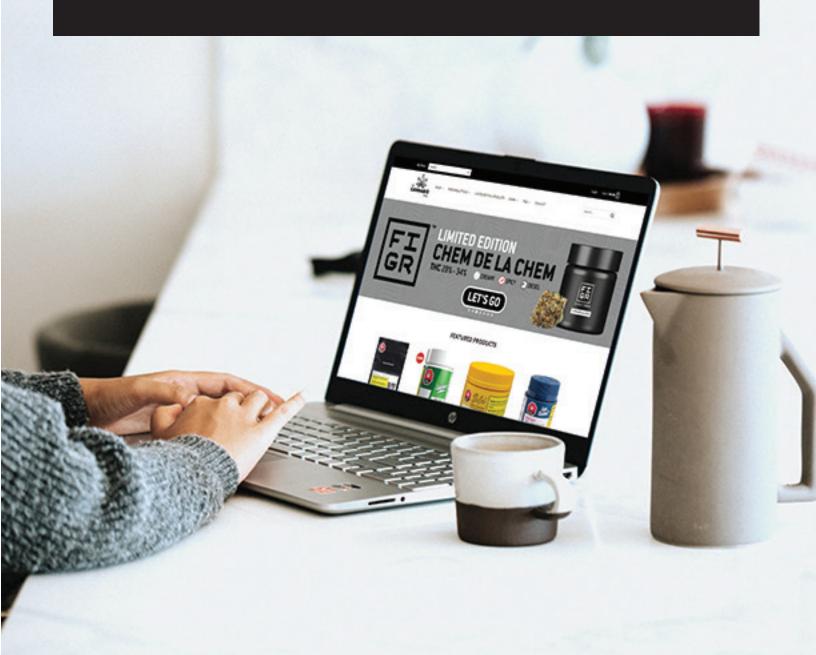
Appendix A



Supplier branded web banners will be displayed on the homepage of the PEI Cannabis website – peicannabiscorp.com. The web banners also display on interactive tablets located throughout our 4 stores. See web banner specifications below for reference.

SPECIFICATIONS:

• Size: 1366px x 384px - jpg format (horizontal)



Charlottetown:

Top: 24"w x 17.75"h x 8.25"d Middle: 24"w x 13.25"h x 8.25"d Bottom: 24"w x 12.625"h x 8.25"d

Summerside:

Top:23.875" w x 15"h x 8.25" dMiddle:23.875" w x 15"h x 8.25" dBottom:23.875" w x 14.75" h x 8.25" d

Montague:

Top: 23.875" w x 15"h x 8.25"d Middle: 23.875" w x 15"h x 8.25"d Bottom: 23.875" w x 15"h x 8.25"d

O'Leary:

Top: 22"w x 17.75"h x 8.25"d Middle: 22"w x 13.25"h x 8.25"d Bottom: 22"w x 12.75"h x 8.25"d

Stratford:

 Top:
 24"w x 17.625"h x 8"d

 Middle:
 24"w x 13.625"h x 8"d

 Bottom:
 24"w x 13"h x 8"d

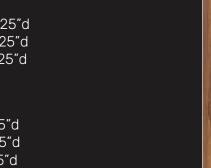
Studio Display Case Dimensions

Charlottetown

Top: 38.5" w x 19.75" h x 9.75" d Middle: 38.5" w x 20.125" h x 9.75" d Bottom: 38.5" w x 21.25" h x 9.75" d

Summerside

Top:35.5" w x 19.75"h x 9.75"dMiddle:35.5" w x 20"h x 9.75"dBottom:35.5" w x 19.75"h x 9.75"d





O'Leary

Top:44.5" w x 20.5" h x 9.375"dMiddle:44.5" w x 20.75" h x 10.25"dBottom:44.5" w x 20.5" h x 10.25"d

Stratford:

Top:24"w x 17.625"h x 8"dMiddle:24"w x 13.625"h x 8"dBottom:24"w x 13"h x 8"d



Educational Display Case Dimensions

Charlottetown: 58.125" w x 7" h x 7.125" d *Note: Light fixture disrupts height. Summerside: 58.125" w x 7"h x 7"d *Note: Light fixture disrupts height. Stratford:

58.875" w x 6.875" h x 7.875" d *Note: Light fixture disrupts height.

• Please note: Materials and graphics that are intended to cover the entire base of the glass display case cannot exceed 2 inches in height to ensure it does not cover the case's LED lighting, and brand elements / fixtures cannot exceed the maximum height of the display case.



Discover Display Case Dimensions

 Charlottetown:
 30.75" w x 6.5"h x 9.5"d
 3 - 29.75" w x 8.75"h x 8"d

 Summerside:
 3 - 29.75" w x 8.75"h x 8"d
 1 - 35.5" w x 8.75"h x 8"d

 29.5" w x 8.5"h x 8"d
 Stratford:
 25" w x 6"h x 8.75"d

 O'Leary:
 30.75" w x 8.5"h x 9.5"d
 Stratford:

 30.75" w x 8.5"h x 9.5"d
 Email of the strategy of the

Appendix C



Highly Visible Shelving Dimensions:

5 open wall shelves. One shelf per store. Shelves are mounted to a wall behind the POS locations in each of our 5 stores. Shelves can be easily viewed by customers located anywhere in the store.

Charlottetown:

47"w x 12"h x 10"d (Note: 12" between bottom and top shelf)

Summerside: 28.5" w x 11.5"h x 9.5"d (Note: 11.5" between bottom and top shelf)

Montague:

18"w x 11.75"h x 9.75"d (Note: 11.75" between bottom and top shelf)

O'Leary:

18"w x 12"h x 10"d (Note: 12" between bottom and top shelf)

Stratford:

15"w x 12"h x 9"d (Note: 12" between bottom and top shelf)

*See example below of Highly Visible Shelving in Charlottetown.



Appendix C



At Cash Display Cabinet Dimensions:

Charlottetown:

Tier A (top shelf): 35.5" w x 10"h x 14.25d Tier B (middle shelf): 35.5" w x 11"h x 16.75"d Tier C (bottom shelf): 35.5" w x 11"h x 19.5"d

Summerside:

Tier A (top shelf): $18"w \times 10"h \times 6.5"d$ Tier B (middle shelf): $18"w \times 11.5"h \times 5.5"d$ Tier C (bottom shelf): $18"w \times 11.5"h \times 5.5"d$

Montague:

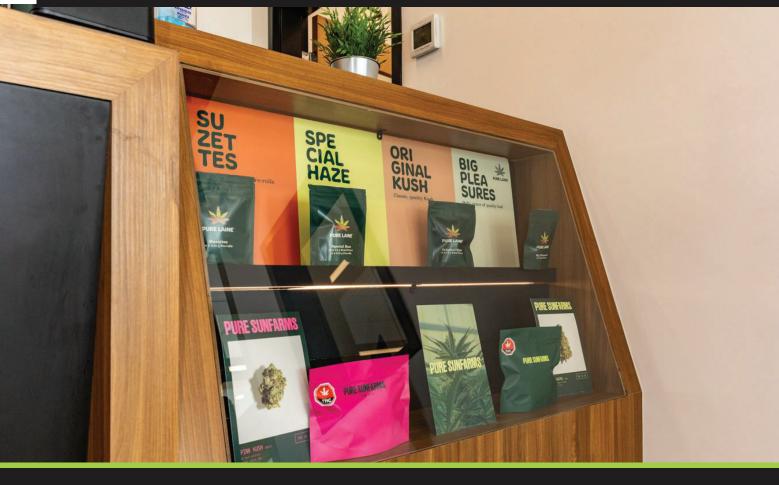
Tier A (top shelf): 18"w x 10.18"h x 13.75"d Tier B (middle shelf): 18"w x 11.31"h x 16.68"d Tier C (bottom shelf): 18"w x 11.5"h x 20.5"d

O'Leary:

Tier A (top shelf): 35.75"w x 10.5"h x 13.75"d Tier B (middle shelf): 35.75"w x 11.25"h x 16.625"d Tier C (bottom shelf): 35.75"w x 11.5"h x 20"d

Stratford:

Top Shelf: 35.75" w x 12"h x 5"d Bottom Shelf: 35.75" w x 10.5"h x 8"d





Quarterly Social Media Strategy

Our strategy with this exercise is not to advertise a supplier's product or products via social media, but rather to engage our social media audience with a thoughtful, promotionally compliant educational post paired with a subtly branded, generic supplier image.

• Any supplier branding included in the social media image provided must be very subtle in nature. See image examples below.

• The supplier is responsible for developing the caption content, which should directly coincide with the image elements.

• The caption must be promotionally compliant and contain content which is educational, socially responsible or even light-hearted in nature.

- The image provided by the supplier will be tagged in the post with supplier's name.
- Post will appear on Facebook, X, and Instagram.





Stanchion Sign

PEI Cannabis stanchion signs are displayed in all 5 retail store locations. The stanchion sign holders contain space for a 8.35" x 10.75" double sided branded sign.

Please note: There is a 1 inch black frame which borders each stanchion sign holder. This black frame will cover 1 inch of the measurements above leaving $7.35'' \times 9.75''$ of viewable print area.

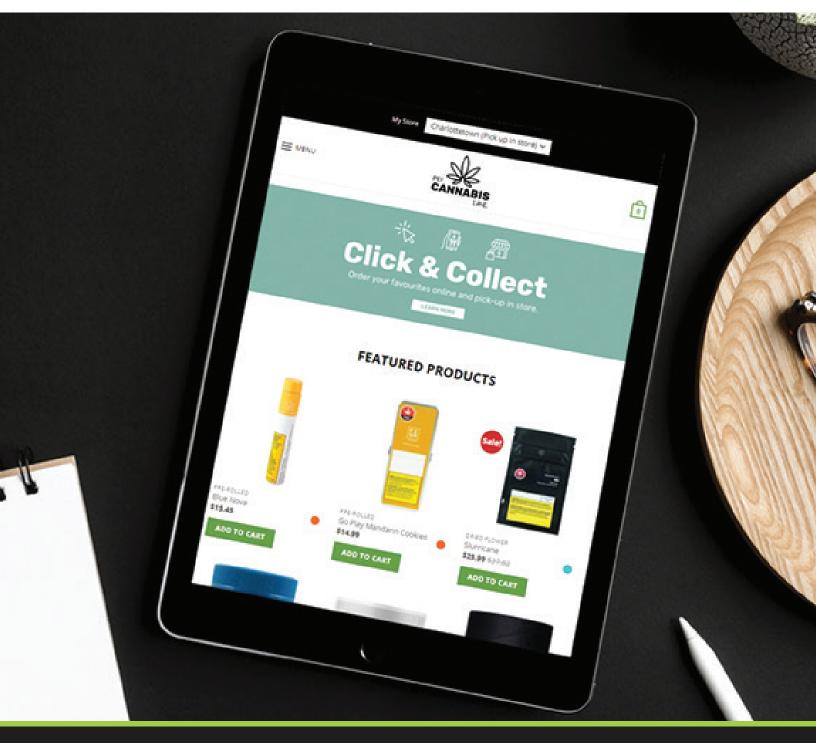




Featured Products

One "Featured Product" is included in the PEI Cannabis Platinum, Premium and Studio-Gold Packages. The featured product is displayed on the home page of peicannabiscorp.com and on the screens in all 5 PEI Cannabis retail stores.

See example below of how the Featured Products are displayed on the home page of peicannabiscorp.com



Cancellation Policy

PEI Cannabis is committed to providing our valued suppliers with exceptional merchandising opportunities. However, when a supplier cancels an agreed upon merchandising program selection, a cancellation fee may apply.

To create an environment of respect and professionalism, and to be fair to our customers, and to other suppliers we have the following cancellation policy:

Program cancellations made in any given period with less than 30 days notice will result in a charge of 100% of the program fee.

Contact Information

If you have any questions or comments regarding the PEI Cannabis Merchandising Program Guide, please contact:

Colin MacDonald

Brand & Communications Manager cmacdonald@peicannabiscorp.com 902-368-5551

Store Locations



1 Charlottetown

85 Belvedere Ave Charlottetown, PE C1A 6B2 Phone: 902-569-7758 cmccharlottetown@peicannabiscorp.com

2 Montague

509 Main St Montague, PE COA 1R0 Phone: 902-838-0924 cmcmontague@peicannabiscorp.com

3 Summerside

447 Granville St Summerside, PE C1N 3C4 Phone: 902-438-4989 cmcsummerside@peicannabiscorp.com

4

O'Leary

478 Main St, O'Leary, PE COB 1VO Phone: 902-859-0392 cmcoleary@peicannabiscorp.com



5 Stratford

9 Kinlock Road, Unit 310 Stratford, PE C1B 1LB Phone: 902-370-9333 cmcstratford@peicannabiscorp.com